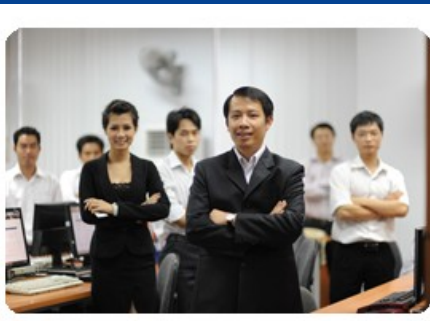




Inside your wish

Introduction

FSC Informatics Electronics J.S.C



Ha noi, 2010

GERNERAL INTRODUCTION

Dear Customers,

FSC was established in April 2002 based on the group of enthusiastic and experienced specialists in communication and IT Industry, have held various positions in technical consulting, product management, and implementation of government's IT projects. By their non-stop utmost and striving, FSC has became one of the most prestigious companies in Regional Market.

FSC's aim business operations is IT industry complies: produce and enterprise software products; import hardware products, electronics equipments, automatics, design and install network systems, consulting software solutions, deploy IT projects.

FSC has developed a stabilized number of young and self-motivated staffs with high professional skills, non-stop in learning, accumulating and inheriting experiences and knowledgement. FSC try the best to create the best roof "the gentle people, the people in", supply the best quality in equipments and training for each staff, let themselves create feel hunger for working.



FSC hold that customers' satisfaction depends on quality of our service and products as well as time of goods delivery so FSC activity principles are: combination of providing best technical and organization solutions for customers in a shortest time of goods delivery.

FSC style was inherited from the non-stop learning spirit of the founders, and has built up from the first hardship days of the company through its ups and downs.

FSC always tries its best to bring the satisfaction to customers by quality of service and products as well as time of goods delivery with guideline: "The best effective solution"

FSC's working principle: always listen and together work with our customers to bring the best solutions for them.

FSC's cooperation principle: All members of FSC understand that we stay under the same roof so we must together build that to become a big, happy and prosperous family.

COMPANY PROFILE

Company name : FSC INFORMATICS ELECTRONICS JOINT STOCK COMPANY

Abbreviation: FSC .,j.s.c

Head office: The first floor, Building 3B, Phuong liet, Thanh Xuan District, Hanoi

Telephone : +84 4 3868 88 09/32

Fax: +84 4 3868 88 10

Website: www.fscvietnam.com

Email: info@fscvietnam.com



Foundation Date: 27th, March, 2002

Registered Number: 0103001607 authorized by Investment Plan Department of HaNoi on 24th, April 2002.

Company Type Joint Stock Company

Tax Number: 0101220467

Capital: 10.000.000.000 VNĐ

Transaction Banks: Military Bank of Vietnam – Thanh Xuan Branch

Banks: Account Number: 003.110.009.2002

Business Import and export electronic, telecommunication, automatic, office and IT products; Supplying and trading packaged software, solutions, computer, IT equipment system and office instrument; Consulting comprehensive solutions and informatics equipment system; repairing and maintaining communication and informatics system; Whole application Solution in the Television Conference System, IT training...

PRODUCTS AND SOLUTIONS



HARDWARE PRODUCTS AND IT SERVICES



Import and export electronic, telecommunication, automatic, office instruments and IT products

Consult comprehensive solutions to apply in Communication and informatics equipment system; repairing and maintaining communication and informatics system.



Consult and install the Television Conference System, communication solution for meeting rooms and conferences.

Install the control in and out system, electronic door, camera and supervision, timekeeping equipments

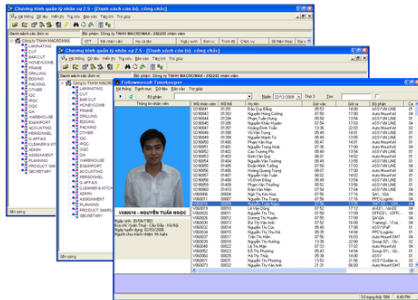


Import and install experiment equipments for training and communication and IT searching.

Distribute all kind of Printers, scanners, large size A0 Printer for Industry, architecture, construction, geography...



IT PRODUCTS AND SOLUTIONS



Human resources and payroll management, timekeeping and access control management was integrated with timekeeping equipments and control in – out system by cards, bar-code, electronic, automatic lock or unlock system.

Finance and accounting management apply in enterprises, administrative units and flexible application, easy to use in project management. Especially, let customers themselves chose the data base.



Supply E-portal solution and apply the Portal construction to integrate management and demonstrator modules. Systematize tools to manage easier and useful than before.

Training and management solution for universities, colleges, technical secondary schools. Allow to extend the training model: degree or credit.



Construct and develop management system according to demand of customers.



KEY CUSTOMERS

Customize software services.

Since 2002 till now, FSC has participated in IT market and we are proud of the stabilized growth, achieve customers' belief. Today's success is our non-stop effort to support the best qualities and implement as our commits. FSC commit to strive for thoroughly understood and supply better and better the customers' desire.

Administrative Units

- People's Committee of Lam Dong Province
- The Inspector of Government
- Informatic and Communication Department of Lam Dong Province
- People's Committee of Lao cai Province
- Committee of sports and physical culture of Viet Nam
- Ministry of Public Security – Police Department.
- Ministry of Public Security – Technical Department
- Ministry of Labor War Invalids and Social Affairs.
- Ministry of Commercial.
- Ministry of Construction
- Ministry of Agriculture and Rural Development
- Sport and physical culture science Institute
- National Sport Training Centre
- Hanoi People's Committee
- Bac Ninh, Bac Giang Labour Federation
- Post Office Hospital
- University of Communications and Transportation
- Vinh University
- University of Sport and Physical Exercise I
- Construction University
- Thai nguyen Construction and Electricity College
- Hanoi Land Survey College.
- DANIDA project- Ministry of Fishery
- Japan International Cooperation Agency
- Alliviate Poverty of Norway Government for Quang Binh Province



- ...

State Companies

- Red River Construction Corporation – Ministry of Construction
- Vietnam Postal Service - Ministry of Communication
- Housing and Urban Development Corporation - Ministry of Construction
- Nong Cong Sugar Factory – Thanh Hoa province
- Son Duong Sugar Factory – Tuyen Quang province
- Petrolimex Informatics Centre

Joint Venture companies

- Technocom Group– UKRAINA
- Sumi Hanel – Japan
- Sumi Denso – Japan
- TOYO DENSO – Japan
- YAMAHA – Japan
- TOTO – Japan
- Thang Long Logistics – Japan
- Vietnam – Japan Steel
- VINAPINE – Korea
- Đông Bang Steel – Korea
- Bac Giang Garment – Korea
- Coast Phong Phu – Korea
- LG Cosmetics Việt Nam – Korea
- Minh Anh Garment– Korea
- Yenbai PanPu Limestone Factory – Thailand
HANAMOTO.

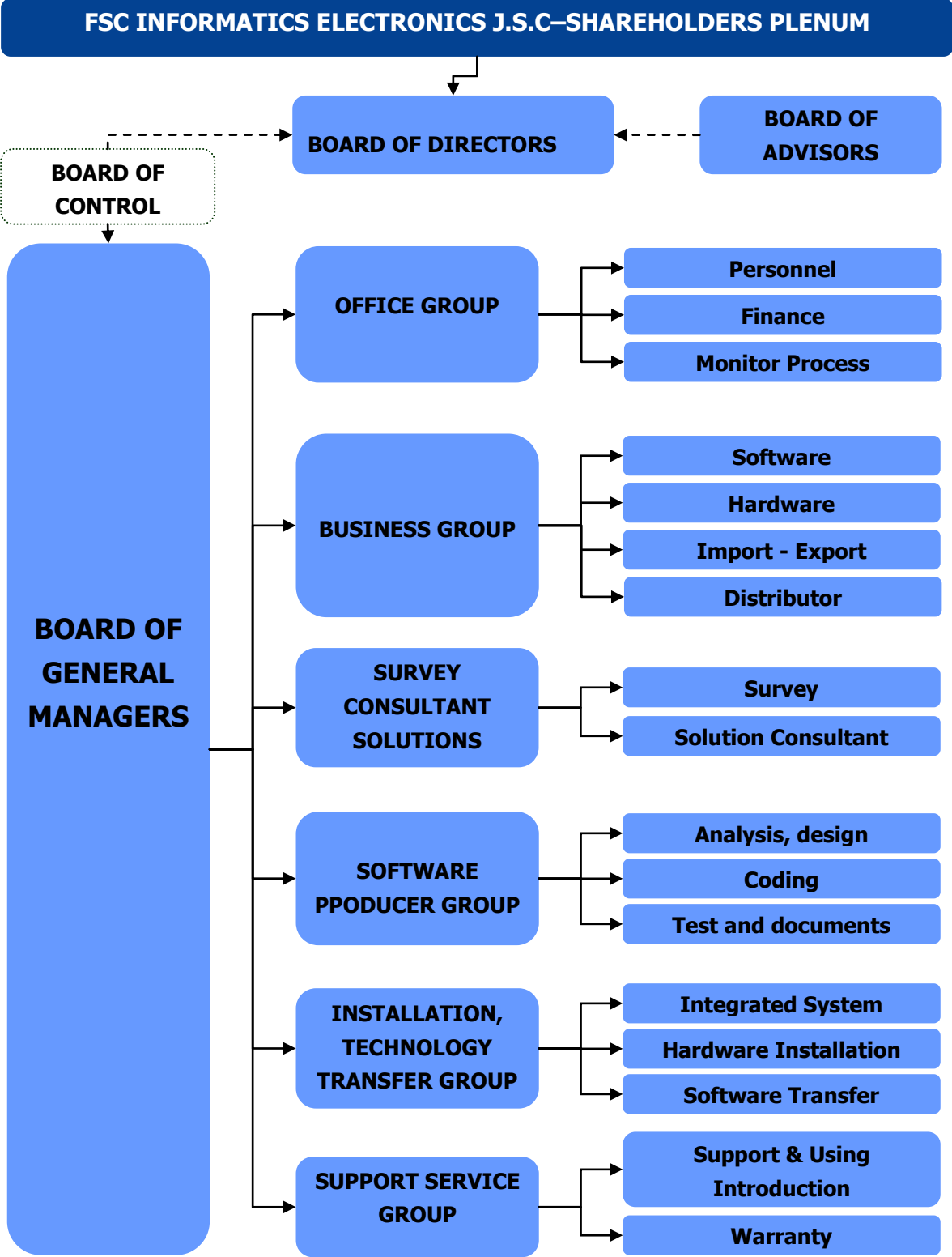


Joint stock and private companies

- CAVICO Vietnam Corporation
- Vietnam Television Technology investment & Development company(VTC)
- Vinaconex 3, Vinaconex 9
- Quang Ninh Investment, construction and House business
- UNIMEX Hoa Binh
- Bac viet Steel company

HUMAN RESOURCE OPERATION ABILITY

1. Structure



2. Personnel

Total Number : 81 employees

Average age: 28.3

**Sexual ratio
(men/women):** 80/20

Qualifications

Msc: 2 Msc

University: 31 engineers, 45 Bachelors

College: 5

Middle level: 3



Speciality: 50 Informatics Majors, 11 electronic communication Majors, 1 Industry Technology Specilities, 1 language Specitivity, 1 financial Specility, 1 business administrator, 17 scientific Specilities.

Personnel Structure

- Software Production: 53 persons. Including: *5 leaders, 2 officers, 8 designers, 26 programmers, 10 testers, 2 customer Assistants*
- Software and hardware Business, Facilities and Services: 28 persons. Including: *4 leaders , 2 officers, 12 technicians, 6 marketing staffs, 2 warranty staffs, 2 customer Assistants.*

Basic Platform: Software Platform skills: Windows Vista/XP/2000/9x; Linux
Programming Languages: MS.NET; C/C; Java/Java Script; MS Visual basic; XML; C#; HTML; Delphi; Assembler
Database: MS Access; MS SQL Server; Oracle; Foxpro
Networks: LAN, WAN; Internet; Wimax,Wi-fi

Languages: English, Russian, Japanese

Working Principle

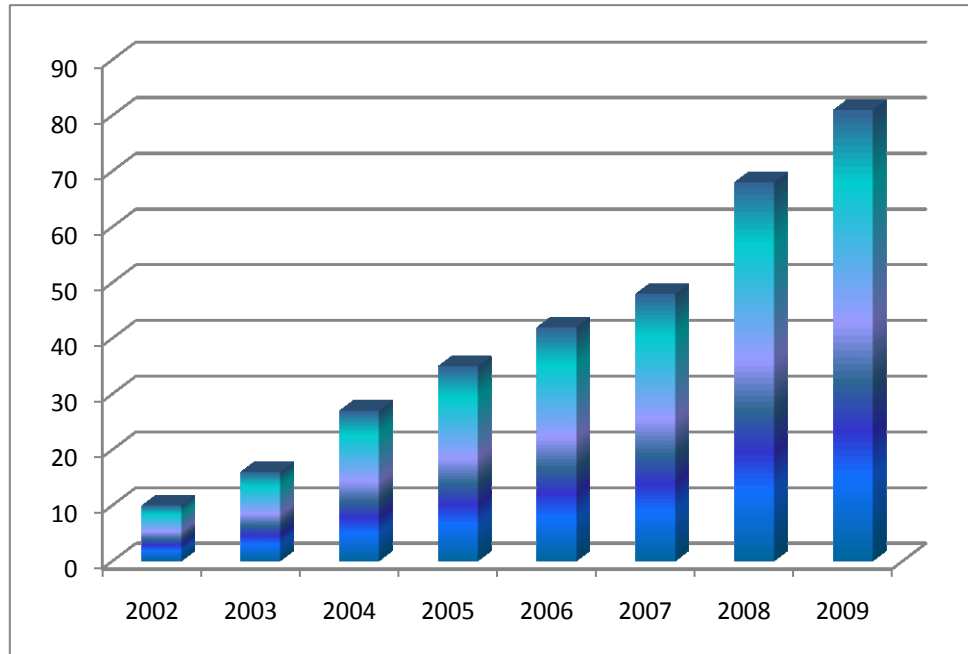
- Always listen.
- Have a thorough knowledge of technologies.
- Always renovate and think creatively.
- Keep responsible and devoted spirit.

3. Growth of Human resource

With the goal of becoming a roofs "the gentle people, the people in", FSC try all the best to create the best environment and bring the best opportunities to the development of employees. So that the growth of human resource over the years have achieved the stability and firm on both quantity and quality.

Growth of Human resource chart

Year	Quantity
2002	10
2003	16
2004	27
2005	35
2006	42
2007	48
2008	68
2009	81



ACHIEVEMENTS



Certificate of the People's Committee of Hanoi for the typical product and be one of the units have the achievement rate in 2006

Sao Khue Awards 4 stars for human resource, timekeeper and payroll management in 2007, 2009.

Sao Khue Awards 4 stars for portal solution in 2009.

Sao Khue Awards 4 stars for informatic administration and cooperation system, Website of the sport congress in 2010.





FINANCIAL ABILITY & GROWTH

1. Financial situation

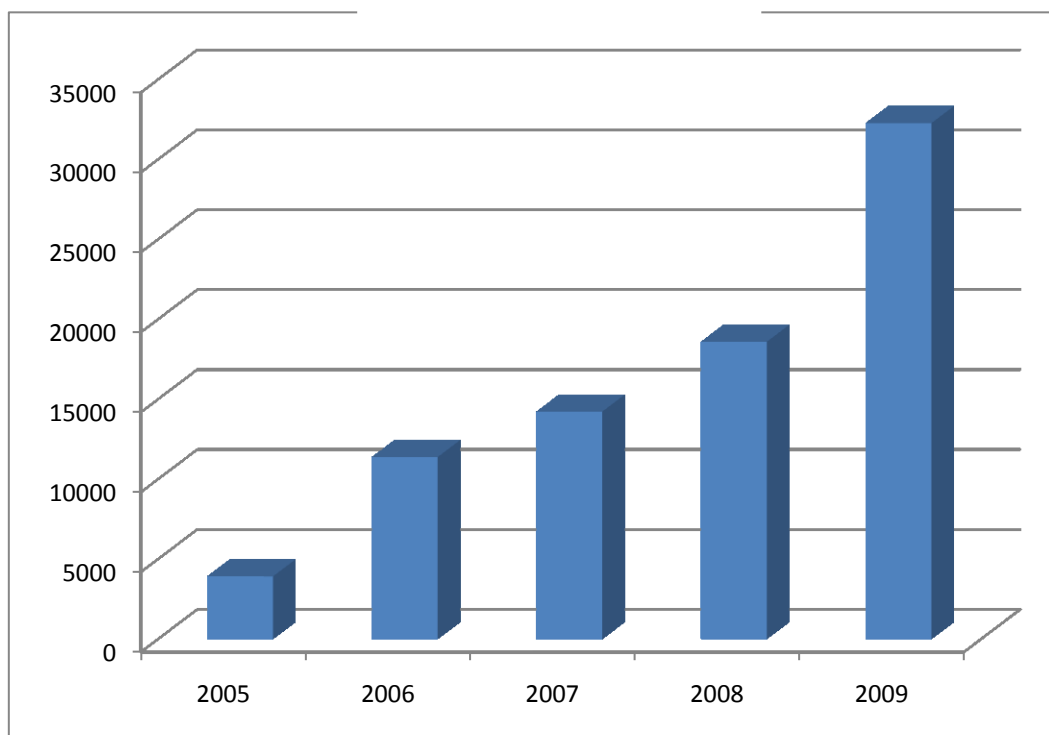
Over 7 fiscal years, FSC's financial situation is evaluated by tax office and the shareholders as: healthy, completing the implementation of tax obligations for the State. At the end of each year, financial reports of FSC are evaluated and verified by independent audit Offices or local tax agencies. For partners and suppliers, FSC always affirm to keep our integrity by the ability of full payment on time.

2. Sustainable growth

After 7 years, all the financial targets such as: Total Assets, Turnover, Profit after tax ... have been sustainably and continuously grown as followings chart:

No.	Detail	Year				
		2005	2006	2007	2008	2009
1	General assets	2,405	10,167	10,005	10,073	18,806
2	Working capital	2,003	9,145	7,603	7,747	16,269
3	General Turnover	3,930	11,390	14,232	18,602	32,278
4	Profits before tax	78	1,259	1,597	1,238	6,335
5	Profits after tax	75	1,146	1,462	1,123	6,111

Unit: Million VNĐ



Growth chart of Turnover

3. Implemented Projects

a) The Supply of IT equipments, solutions and Integrated system

No	Names,The owners	Content	Total value	Currency	Implementation Time
1.	Police General Department	Supply and Install 4T- CH System	2.436.801.534 VNĐ & 176,865.14 USD	VNĐ, USD	04/2010
2.	Tay Nguyen University	Provide, Install, integrate computer system and equipments for training	1.669.632.663	VNĐ	12/2009
3.	University of Communications and Transportation	Provide, Install, integrate computer system and equipments for training	2.312.506.475	VNĐ	11/2009
4.	The office of Vietnam Foreign Trade Bank	Supply and Install Conference Auditory System	441.855.477	VNĐ	04/2009
5.	Social Policy Bank	Supply Printers for branch Banks in 64 provinces	4.343.000.000	VNĐ	2/2009
6.	Nam Dinh Technical Training University	Provide, Install, integrate computer system and equipments for training	1.134.000.000	VNĐ	1/2009
7.	Industrial, Technical and Economic University	Supply IT equipments for training and laboratory management	1.430.000.000	VNĐ	11/2008
8.	Ministry of Public Security – Police General Department	Install television conference system integrated with network signals and the camera image. Provide transportation and meeting rooms in Hanoi and HCM City	1.032.000.000	VNĐ	04/2008
9.	Education and Training Department of Ha Nam Province	Provide FPT elead computers, Samsung printers, ADSL modem and furniture...	1.130.000.000	VNĐ	04/2008
10.	Vinh Phuc Provincial Youth Union	Provide Elead computer sets, printers, furnitures, other peripheral devices, ADSL modems. Install and	420,646,000	VNĐ	03/2008

		set up the LAN network			
11.	Nutrition Institute	Provide CMS desktop, laptops, printers, devices save electricity, steel cabinet office, the Air conditioning	213,333,276	VND	01/2008
12.	The Forestry Department of Vinh Phuc Province	Provide server, Elead desktop, Store electric equipments, printers, furnitures and peripherals, ADSL Modems, copyrighted software, install and set up the LAN network	196,625,000	VND	01/2008
13.	The National Centre of Information & Socio- Economic Forecast	Desktops, laptops, projectors, screen projectors, printers, scanners, photocopy machines	796,848,000	VND	11/2007
14.	Vinh University	Provide servers, computers, notebook computers, printers, furnitures, peripheral equipments, copyrighted software	973,855,950	VND	11/2007
15.	Hoa Ban Media,. Ltd	Provide servers system, the original workstation, laptops, printers, photo machine, air conditioner, ... copyrighted software system, and install networks system, telephone	2,030,895,130	VND	10/2007
16.	Sun City J.S.C	Provide servers system, the original workstation, laptops, printers, photo machine, air conditioner, ... copyrighted software system, and install networks system, telephone	2 699 909 244	VND	04/2007
17.	IDJ group	Provide servers, computers, laptops, printer, photocopy, peripheral devices, software copyright, digital cameras	3 465 782 130	VND	03/2007
18.	University of Communications and Transportation	Provide electronic, telecommunication equipments for laboratory including GPS and GSM: Computers, modems,	2 097 540 000	VND	12/2006

		circuit board and chip specific, camera, antenna...			
19.	Education Department of Mong Cai Town	Provide computer Asian Assembling in Vietnam, Printers	456 402 000	VND	12/2006
20.	FTS TeleCommunications Services J.S.C	Provide server and install signal access, desktops, laptops, printer, network system	2 018 091 000	VND	08/2006
21.	Ministry of Public Security – Technical Department	Provide server, workstation recording systems, call center, network equipments	429 578 910	VND	12/2005
22.	University of Communications and Transportation	Provide network system, server, notebook computer, desktop, equipments	618 010 276	VND	11/2005
23.	University of Communications and Transportation	Supply electronic equipments and computer service for experiment in Training	539 050 000	VND	09/2005
24.	University of Communications and Transportation	Supply Hiclass, Projec, and PC, Server and other devices in training foreign language.	494 446 360	VND	12/2004
25.	University of Communications and Transportation	Server, computers and network system	342 666 450	VND	09/2004

b) Software Development

No	Names,The owners	Content	Total value	Currency	Implementation Time
1.	Committee of Lam Dong Province	Build Informatics gate for Lam Dong Province – phrase III	1.297.909.000	VND	04/2010
2.	The Ministry of Finance	Training, develop financial software	1.419.356.000	VND	03/2010
3.	Committee of Lam Dong Province	Build Informatics gate for Lam Dong Province – phrase II	1.987.937.125	VND	11/2009
4.	General Department of Policy	Build Informatics gate for General Department of Policy	1.279.440.000	VND	10/2009
5.	Sport Centre	Build information operation and demonstrator, website of the third Asian Indoor	7.899.850.000	VND	14/07/2009

		Game			
6.	Committee of Lam Dong Province	Build Informatics gate for Lam Dong Province – phrase I	3.940.000.000	VNĐ	10/2008
7.	Vietnam KATOLEC Ltd.	Provide timekeeper device and personnel management system			
8.	Managing Board of Poverty Reduction Project of Quang Binh Province	Provide financial and accounting management and other units	325.000.000	VNĐ	6/2008
9.	Yamaha Motor VietNam Company	Provide Easy Time Software management	8.586,32	USD	1/2008
10.	Ministry of Culture, Sport and Tourist	Sports operation Information system	1.250.000.000	VNĐ	10/2007
11.	Toyo Denso Vietnam company	Building human resources management systems	199.684.420	VNĐ	7/2007
12.	Song Thu company – Ministry of National Defense	Timekeeper system of wireless technology	86.869.200	VNĐ	6/2007
13.	Ha Tay Sport Pedagogical University	Education Management system	95.560.000	VNĐ	12/2006
14.	ISG office – Ministry of Agriculture and Rural Development	Provide technical solutions , build database and upgrade Website	22.698	USD	10/2006
15.	Informatics Centre-Committee of Sports	Informatic Management Systems of Sports Committee stage 2006	1.560.125.000	VNĐ	10/2006
16.	People’s Committee of Khoai Chau- Hung Yen Province	Finance and accounting management administrative units	165.000.000	VNĐ	6/2006
17.	University of Sports and Physical Exercise I	Apply training management and upgrade Website to Portal	192.000.000	VNĐ	4/2006
18.	Plant Protection Company I - Ministry of Agriculture and Rural Development	Finance and accounting management for the corporate	202.000.000	VNĐ	2/2006
19.	Ministry of Labor War Invalids and Social Affairs	Building Database for document management of the labor market	330.000.000	VNĐ	12/2005
20.	Company Legata., Ltd – Ukraina	Human resource Management	155.000	USD	12/2005

21.	IDJ International Investment and Urban Development J.S.C	Provide online communication port for commerce Solutions, training experts and maintenance services system	158.300	USD	10/2005
22.	SumiDenso Joint Venture Company	Human resource Management system , Import and export tax Management system	248.000.000	VNĐ	1/2005
23.	VDC company	Integrated modules electronic informatc Gateway for Lao cai province	215.000.000	VNĐ	12/2004
24.	Committee of Sports and Physical Culture of Vietnam	Informatics Frame system, database of athletes management; human resource and finance management for administrative units	259.500.000	VNĐ	10/2004
25.	Interprovincial and International Post – VNPT	Salary management for office	306.000.000	VNĐ	8/2004
26.	VDC company	Survey, analysis, technical design details of the total network and the large network	425.000.000	VNĐ	4/2004
27.	ODM., Ltd – Ukraina	Provide electronic informatics gateway, documents and workflow management system	120.000	USD	2/2004



CO-OPERATION RELATIONSHIP

Financial partners

Base on the close co-operation of FSC's reputation and abilities, we always receive special support of credit, implementation projects and payment commitment of the most prestigious bank in Vietnam.



Military Bank of VietNam



TechcomBank



Maritime bank

1. Consultation of quality and process partners

FSC always select one of the most prestigious partners in the consultation and evaluation of quality management and business manufacturing process.



2. Training Partners

All the staffs of FSC's always improve their knowledge by participate in training courses of the prestigious Partners.



3. Relationship with producers and suppliers

Understand the importance of cooperation in consolidating and strengthening the company's level of technology level, prior support customer. From the beginning establishment day, FSC has considered the search and extensive cooperation with the producers and suppliers as a key factor to achieve the sustainable development. FSC always strengthen and put confidence in the domestic and foreign cooperation. FSC would like to introduce a number of partners who has good business relations and technology with us.

COMPUTERS



Server, workstation, laptop, accessories, equipments and solutions for storage systems and backup data



Workstations, laptops; projectors



Laptops; projectors; photocopy



Laptops; projectors; Conference Television System



Servers, laptops, computer sets..



Computer sets

NETWORK AND SECURITY SYSTEM



Network technology; network equipment; router, switch circuit; Security system, telecommunications equipment



Network technology; network equipment; router, switch circuit; Security system



Network equipments



Network technology; equipment and Security system



Network cable, connectors, switch and flexibility for network enhancements

ELECTRICAL STORE EQUIPMENTS



Electrical store equipments



Electrical store equipments



Electrical store equipments

PRINTERS, PROJECTORS, PHOTOCOPIES



Scanners, Printers



Printers



Laptops, Projectors, Photocopy



Projectors



Laptops, Projectors



Projectors, Photocopy, printers



Projectors

A0 SCANNERS AND PRINTERS



A0 Print/scann/photo machine



A0 printers; A0 scanners

CONFERENCE TELEVISION SYSTEM AND CONFERENCE AUDIO SYSTEM



Television Conference system



Television Conference system



Television Conference system



Television and communication Conference system



Telepresence Conference system



Audio Conference system



Audio Conference system

TIMEKEEPER AND PAYROLL EQUIPMENTS



Identification devices, control in – out system, payroll management by biological technology.



Identification devices, control in – out system, timekeeper for the card or fingerprint recognition.

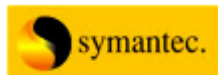


Identification devices, control in – out system, timekeeper for the card or fingerprint recognition.

SOFTWARE SYSTEM AND SECURITY SYSTEM



Operating system; database management system, development tools (SDK, JAVA); Background application development, office software application.



Anti-Virus software, security management solutions

POLICY – COMMITMENTS

A. Software copyright.

FSC commit that all software applications in construction projects always comply with the law of copyright products and the author. Our products are registered in the copyright authorities and fully comply with the law of the Republic of socialist Vietnam, International conventions. The products copyright owned by clients, we manage and build, do not transfer to the third parties without the customer's agreement . Once again FSC firmly commit that all tools we use to build the system is in compliance with the rules of copyright law.



B. Quality Policy

We always control the quality from the beginning stage as following: customer's request - survey - consult - design – implementation stage ... to guarantee the product. FSC specially concern the quality and meet the demand of customer. All phases of the building product process are considered and carefully moderated so that the products and our services are quality and right duration to achieve the customer's demand. We commit to all customers: provide the best products and services in the fastest time with the best cost.



C. Non-stop in improving and update

FSC's products are being improved and updated regularly the latest features to match customer needs during the using time. For the features related to the policy and state, we commit to update on time, guarantee not to affect the work of customers. For products not produced by the FSC or development, we will notify our customers the update information by manufacturers.

D. Price Policy

FSC commits to all customers of the consistence, transparency and unification whole the country of the price and service charge for processing, maintenance, editing product. If you have any questions or suggestions about price and quality of our products, please not hesitant to contact us to receive the fastest answer or respond.

E. Maintainance Service

All customers have used FSC's products and services, entitled warranty and maintenance as commitment. During



warranty, the customer can request support services at any time in the official working time. Beside that, customers also receive support services online through internet and our media.

In case of special problems, we soonest encounter special technical support staff to the location of the customer as commitment:

Customers in Hanoi:

- If we receive a notice in the morning time (8AM to 12AM) (from Monday to Thursday), we will immediately present at customers's place of within 4 hours after receiving a request.
- If we receive a notice at the end time of working days or holidays, we commit to present at customers's place early morning time of the next day.

Customers outside Hanoi:

- We definitely try all the best to present at customers's place within 48h after receiving notification or requirement.



F. Co-operation:

FSC's desire is cooperation with all domestic and foreign companies in the business operation. Guideline cooperation is together collaboration and development.

Special FSC's cooperation policy in delivering of software products to all eligible enterprises. Any individual, companies needs, please directly contact us to have the best answer .

Contact details:

FSC INFORMATICS ELECTRONICS JOINT STOCK COMPANY

Head Office in Ha Noi:

The first Floor, Building 3B, Phuong liet, Thanh Xuan, Hanoi

Tel: +84 4 3868 8809 Fax: +84 4 3868 8809

Email: info@fscvietnam.com Website: www.fscvietnam.com

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12A-B Thanh Da Str., Ward 27, Binh Thach District, HCM city.

Tel: 08.35564074 - Fax: 08.35564075

Email: pttung@fscvietnam.com